



Consensus FY 2020

Based on estimates from: AlphaValue, Baader Helvea, Credit Suisse
Deutsche Bank, Kepler Cheuvreux, Stifel, Octavian
RBC Capital, UBS, ZKB

02/03/2021		Consensus
Order intake (in CHF m):		
Surface Solutions Division		1,145
Manmade Fibers Division		1,064
Total Oerlikon Group		2,209

Sales (in CHF m):		
Surface Solutions Division		1,188
Manmade Fibers Division		1,043
Total Oerlikon Group		2,230

Operational EBITDA (in CHF m):		Consensus Margins
Surface Solutions Division	142	11.9%
Manmade Fibers Division	142	13.6%
Others	1	
Total Oerlikon Group	284	12.8%
Operational EBITDA Margin	12.8%	

Operational EBIT (in CHF m):		Consensus Margins
Surface Solutions Division	-18	-1.5%
Manmade Fibers Division	115	11.0%
Others	-6	
Total Oerlikon Group	89	4.0%
Operational EBIT Margin	4.0%	

EBITDA Restructuring	33
EBIT Restructuring	37



Consensus Q4 2020

Based on estimates from: AlphaValue, Baader Helvea, Credit Suisse
Deutsche Bank, Kepler Cheuvreux, Stifel, Octavian
RBC Capital, UBS, ZKB

02/03/2021		Consensus
Order intake (in CHF m):		
Surface Solutions Division		316
Manmade Fibers Division		293
Total Oerlikon Group		609

Sales (in CHF m):		
Surface Solutions Division		320
Manmade Fibers Division		278
Total Oerlikon Group		598

Operational EBITDA (in CHF m):		Consensus Margins
Surface Solutions Division	41	12.8%
Manmade Fibers Division	38	13.5%
Others	-4	
Total Oerlikon Group	75	12.6%
Operational EBITDA Margin	12.6%	

Operational EBIT (in CHF m):		Consensus Margins
Surface Solutions Division	7	2.1%
Manmade Fibers Division	33	11.8%
Others	-3	
Total Oerlikon Group	32	5.4%
Operational EBIT Margin	5.4%	

EBITDA Restructuring	4
EBIT Restructuring	1



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		Consensus
02/03/2021		
Order intake (in CHF m):		
Surface Solutions Division		1,314
Manmade Fibers Division		1,089
Total Oerlikon Group		2,403

Sales (in CHF m):		
Surface Solutions Division		1,326
Manmade Fibers Division		1,066
Total Oerlikon Group		2,392

Operational EBITDA (in CHF m):		Consensus Margins
Surface Solutions Division	191	14.4%
Manmade Fibers Division	150	14.1%
Others	-2	
Total Oerlikon Group	340	14.2%
Operational EBITDA Margin	14.2%	

Operational EBIT (in CHF m):		Consensus Margins
Surface Solutions Division	30	2.3%
Manmade Fibers Division	125	11.7%
Others	-4	
Total Oerlikon Group	145	6.1%
Operational EBIT Margin	6.1%	