



Consensus FY 2019

Based on estimates from: Baader Helvea, Credit Suisse, Deutsche Bank, Kepler Cheuvreux, MainFirst, Octavian, RBC Capital, Societe Generale, UBS, Bank Vontobel, ZKB

28.02.2020	HIGH	LOW	Consensus
Order intake (in CHF m):			
Surface Solutions Segment	1'554	1'474	1'502
Manmade Fibers Segment	1'150	1'100	1'118
Total Oerlikon Group	2'679	2'585	2'620

Sales

(in CHF m):

Surface Solutions Segment	1'511	1'489	1'498
Manmade Fibers Segment	1'130	1'094	1'110
Total Oerlikon Group	2'630	2'593	2'608

EBITDA

(in CHF m):

				Consensus Margins
Surface Solutions Segment	258	238	250	16.7%
Manmade Fibers Segment	157	145	149	13.4%
Others	0	-8	-2	
Total Oerlikon Group	402	394	397	15.2%
EBITDA Marge	15.4%	15.0%	15.2%	

EBIT

(in CHF m):

				Consensus Margins
Surface Solutions Segment	87	79	82	5.5%
Manmade Fibers Segment	126	114	122	11.0%
Others	-5	-9	-7	
Total Oerlikon Group	242	196	196	7.5%
EBIT Marge	9.2%	7.5%	7.5%	