

## Consensus Q3 2019

Based on estimates from: Baader Helvea, Credit Suisse, Deutsche Bank, Kepler Cheuvreux, MainFirst, Octavian, RBC Capital, Societe Generale, UBS, Bank Vontobel and ZKB

31.10.2019	HIGH	LOW	Consensus
<b>Order intake (in CHF m):</b>			
Surface Solutions Segment	367	340	<b>355</b>
Manmade Fibers Segment	282	236	<b>269</b>
<b>Total Oerlikon Group</b>	<b>646</b>	<b>592</b>	<b>624</b>

<b>Sales (in CHF m):</b>			
Surface Solutions Segment	375	365	<b>369</b>
Manmade Fibers Segment	293	260	<b>270</b>
<b>Total Oerlikon Group</b>	<b>666</b>	<b>625</b>	<b>640</b>

<b>EBITDA (in CHF m):</b>			
Surface Solutions Segment	60	55	<b>58</b>
Manmade Fibers Segment	35	26	<b>29</b>
Others	1	-4	<b>-1</b>
<b>Total Oerlikon Group</b>	<b>94</b>	<b>83</b>	<b>86</b>
<b>EBITDA Marge</b>	<b>14.1%</b>	<b>13.0%</b>	<b>13.5%</b>