

Consensus FY 2018

Based on estimates from: Baader Helvea, BZ Bank, Credit Suisse, Deutsche Bank, Jefferies, Kepler Cheuvreux, MainFirst, Octavian RBC Capital, UBS, Societe Generale, Bank Vontobel and ZKB

01.03.2019	HIGH	LOW	Consensus	
Order intake (in CHF m):				
Surface Solutions Segment	1'567	1'497	1'527	
Manmade Fibers Segment	1'233	1'119	1'160	
Total Oerlikon Group	2'783	2'637	2'687	
Sales (in CHF m):				
Surface Solutions Segment	1'523	1'497	1'510	
Manmade Fibers Segment	1'150	1'103	1'118	
Total Oerlikon Group	2'660	2'607	2'628	
EBITDA (in CHF m):				Consensus Margins
Surface Solutions Segment	307	281	290	19.2%
Manmade Fibers Segment	148	128	132	11.8%
Others	-1	-17	-8	
Total Oerlikon Group	434	407	414	15.7%
EBITDA Marge	16.3%	15.5%	15.7%	