



Consensus Q2 2018

Based on estimates from: Baader Helvea, BZ Bank
Credit Suisse, Jefferies, Kepler Cheuvreux, MainFirst
Octavian, RBC Capital, Societe Generale, UBS,
Vontobel, ZKB

03.08.2018	HIGH	LOW	Consensus
Order intake (in CHF m):			
Surface Solutions Segment	388	251	369
Manmade Fibers Segment	388	208	283
Total Oerlikon Group	725	585	652

Sales (in CHF m):			
Surface Solutions Segment	387	355	374
Manmade Fibers Segment	272	240	257
Total Oerlikon Group	659	600	631

EBITDA (in CHF m):				Consensus Margins
Surface Solutions Segment	75	63	71	19.0%
Manmade Fibers Segment	32	24	29	11.4%
Total Oerlikon Group				
EBITDA Marge				

After the announced divestment of the Drive Systems Segment (July 30), the Segment is recognized as discontinued operations. Analyst previews for the Group to a large extent were done including Drive Systems. Consequently, the Group EBITDA and EBITDA margin of the consensus are not comparable and are therefore not published.