

Key figures Q4 2017

Oerlikon Group

in CHF million	Q4 2017	Q4 2016	Change (%)
Order intake	830	660	25.8 %
Sales	829	613	35.2 %
EBITDA	124	97	27.8 %
EBITDA margin	15.0 %	15.8 %	-
EBIT	73	53	37.7 %
EBIT margin	8.8 %	8.6 %	-

Surface Solutions Segment

in CHF million	Q4 2017	Q4 2016	Change (%)
Order intake	374	319	17.2 %
Sales (to third parties)	369	324	13.9 %
EBITDA	67	70	-4.3 %
EBITDA margin	18.1 %	21.6 %	-
EBIT	34	40	-15.0 %
EBIT margin	9.2 %	12.3 %	-

Manmade Fibers Segment

in CHF million	Q4 2017	Q4 2016	Change (%)
Order intake	243	195	24.6 %
Sales (to third parties)	262	141	85.8 %
EBITDA	30	8	> 100 %
EBITDA margin	11.6 %	6.0 %	-
EBIT	23	3	> 100 %
EBIT margin	8.8 %	2.3 %	-

Drive Systems Segment

in CHF million	Q4 2017	Q4 2016	Change (%)
Order intake	213	146	45.9 %
Sales (to third parties)	198	148	33.8 %
EBITDA	24	20	20.0 %
EBITDA margin	12.2 %	13.6 %	-
EBIT	14	12	16.7 %
EBIT margin	7.1 %	8.3 %	-

Key figures FY 2017

Oerlikon Group

in CHF million	FY 2017	FY 2016	Change (%)
Order intake	3 005	2 413	24.5 %
Sales	2 847	2 331	22.1 %
EBITDA	415	334	24.3 %
EBITDA margin	14.6 %	14.3 %	-
EBIT	219	158	38.6 %
EBIT margin	7.7 %	6.8 %	-

Surface Solutions Segment

in CHF million	FY 2017	FY 2016	Change (%)
Order intake	1 417	1 236	14.6 %
Sales (to third parties)	1 377	1 238	11.2 %
EBITDA	276	277	-0.4 %
EBITDA margin	20.0 %	22.2 %	-
EBIT	149	161	-7.5 %
EBIT margin	10.8 %	13.0 %	-

Manmade Fibers Segment

in CHF million	FY 2017	FY 2016	Change (%)
Order intake	810	577	40.4 %
Sales (to third parties)	740	481	53.8 %
EBITDA	57	16	> 100 %
EBITDA margin	7.7 %	3.3 %	-
EBIT	34	-3	> 100 %
EBIT margin	4.6 %	-0.6 %	-

Drive Systems Segment

in CHF million	FY 2017	FY 2016	Change (%)
Order intake	778	600	29.7 %
Sales (to third parties)	730	612	19.3 %
EBITDA	78	51	52.9 %
EBITDA margin	10.6 %	8.4 %	-
EBIT	36	12	> 100 %
EBIT margin	4.9 %	2.0 %	-